



FAMILY LAW IN PARTNERSHIP LTD

Family Law in Partnership is a multi-award-winning team of specialist family lawyers serving national and international clients from offices in London's Covent Garden.

Cited as one of the UK's top family law specialists in The Times Best Law Firms Guide 2019, Family Law in Partnership pioneered a holistic approach to family law and dispute resolution. This has seen it bring lawyers together with mediators and counsellors in order to facilitate swift and effective solutions to familial change.

The firm's collaborative approach means it must regularly arrange meetings with clients, barristers, solicitors, mediators and counsellors.

With clients stretching across the globe, video-conferencing is an essential tool, but the firm's previous solution had proven unwieldy and did not project a corporate image which matched the practice's professional standards.

avoira
fluent in technology



Business Needs

Practice Manager Alex von der Heyde explains that Family Law In Partnership wanted to increase the professionalism of its video communications.

“We were reliant on Skype and other conferencing solutions for talking to people around the world, none of which were very good.”

“We decided to invest in a proper video-conferencing system which would bring us up to speed and look more professional when we were dealing with clients wherever they were in the world.”

The firm also wanted a versatile and mobile solution. “We are likely to be moving offices at some point so we didn’t want to do a full wall installation,” explains Von der Heyde. “We also wanted a system that we could move into any of our meeting rooms.”

To enable collaboration the firm also specified a two-screen solution which could simultaneously host video-conferencing and presentation materials.

Our Solution

Avoira recommended a 49” Samsung display screen and iiyama 49” interactive display, with a leading edge conferencing suite. The latter provides HD voice and video conferencing, easy screen sharing and extensive enabling anyone-anywhere communications.

This was bundled with a VHD-V61 high definition video-conferencing camera, Touch 2035 controller and a conference licence to enable connectivity with other platforms such as Skype, Polycom and Lifesize.

Completing that package was a Barco clickshare wireless presentation system, hosted on a media trolley for portability. A cloud subscription meant neither the system nor its users are tied to the firm’s offices.

“We wanted a cloud solution for the versatility,” confirms von der Heyde, adding that the solution offers full and small screen advantages. “With the conferencing suite people can set up for meetings on their laptops anywhere which gives a greater degree of flexibility. That is definitely an advantage.”

Business Benefits

“It’s a huge step-change” says von der Heyde. “Firstly, we’re benefiting from decent sized screen displays, proper cameras, microphones and so on.”

“The two-screen solution means we can have individual contributors on one whilst the other is displaying the presentation or documents that we’re talking about. That makes us much more productive.”

He praises interoperability with Skype for Business and other systems employed by the legal profession.

“We can have a remote video conference with the barristers, the counsel, the client and experts and it also allows us to work with the chambers’ video systems. It’s flexible enough to work with whatever is out there.”

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